



November 2018 - Info Expeditor

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Happy Holiday from CBFANC!

Wishing you and yours all the best this

Holiday Season!



WESCCON 2018 - First Time Attendee Summary

Bob Kirk, EWI



I would like to thank Chris Ramos, Evey Hwang, Avalon, PCC, & everyone else involved with my scholarship to WESCCON 2018.

I want to give WESCCON 2 thumbs up, for my first time attendance. All of the seminars, along with the breakfast and luncheons I attended, where very interesting & enjoyable. The speakers and materials where good and did not leave me bored. The food was also very enjoyable.

Free Trade Agreements

01/09/2019

**State of the Port Dinner
Banquet 2019**

01/29/2019

**Frequently Asked
Questions for Import
Security Filing (ISF or
10+2)****ISF 10+2**

Please click here following [link](#) for the latest FAQ Manual for ISF Filing.

**CSMS# 18-000664 -
Continuous Bond
Sufficiency Review and
Bond Stacking Liability****Automated Broker
Interface**

This is a reminder that CBP Revenue Division conducts sufficiency review for all active Activity Code Type 1 continuous bonds on a monthly basis. The bonding formula(s) used to conduct sufficiency review can be viewed at (<https://www.cbp.gov/trade/priority-issues/revenue/bonds/bond-centralization-program>). To avoid a bond stacking liability issue, it is in the importers best interest to forecast their import activities for the next 12 months, to determine if a bond increase beyond the minimum amount will be more appropriate.

Any questions regarding this message can be directed to the Surety Bonds and Accounts Team at bondquestions@cbp.dhs.gov or 317-614-4880.

I had a great time meeting some new people and realized that all the people in our industry, that I met & attended are great people. We all seem to care about each other, the problems we all face in the industry, and have no problem with talking about the issues, problems and our own lives, even though we may be competitors. It's really great to be a part of this industry and the people in it.

The dinners and after hour events, although I attended only one of the after hour events, were a blast. I can say, once the work is done, our industry really knows how to party and have a good time.

I would like to recommend to everyone & anyone who has never attended a WESCCON event, that it is a must attend event.

Thank you again for your help & everyone involved with setting up the event. It was great getting to know you and some of the others that I already knew, and the ones I just met for the first time a little better.

USMCA Replaces NAFTA

Courtesy: Jennifer Diaz, Diaz Trade Law, NCBFAA

After thirteen months of negotiations, the U.S., Mexico, and Canada have created a new trade agreement called the "[United States-Mexico-Canada Agreement](#)" (USMCA) on October 1, 2018.

What is the USMCA?

The USMCA is the new trade agreement that builds on and modifies the trade policies created in the North American Free Trade Agreement (NAFTA), which was signed in 1994. The purpose of the USMCA is to align the trade agreement with the current trade environment. Various industries may experience changes due to the USMCA, which could eventually affect individual consumers.

What Industries Will be Affected?**Agriculture**

Canada's dairy industry is likely to feel the biggest impact. These changes will increase competition amongst dairy farmers, which may result in lower prices for consumers. Some of the changes slated to occur are:

- Class 6 and 7 milk—special domestic milk categories sold at very low prices—will be eliminated within the supply management system;
- Component pricing of certain products (milk protein concentrate, skim milk powder and infant formula) will now be based on a U.S. reference price; and
- Approximately 3.6% of Canada's dairy market will now be opened up to U.S. milk producers

The Canadian dairy industry is not the only Canadian agricultural industry affected. Other changes to Canada's agricultural industry have been proposed as well:

- US-grown wheat registered in Canada will now receive an official Canadian grade;
- Tariffs on whey powder and margarine will be eliminated; and

Port Trucking Companies for Certain Labor Violations

Susan Kohn Ross, MSK LLP

By Susan Kohn Ross

One of the bills signed into law by California Governor Edmund G. Brown from the most recent legislative session aims to hold customers accountable when hiring trucking companies that have a record of Labor Code violations.

Under [SB 1402](#), customers who utilize trucking companies to deliver goods from California's ports may be held **jointly and severally liable** for certain Labor Code violations committed by those trucking companies. Here is the explanation for the need for this new law: "Holding customers of trucking companies jointly liable for future labor law violations by port drayage motor carriers who they engage, where the customer has received advance notice of their record of unsatisfied judgments for labor law violations, will exert pressure across the supply chain to protect drayage drivers from further exploitation." And "Customers have the market power to exert meaningful change in the port drayage industry that has eluded California drivers for more than a decade."

[View Full Alert](#)

This alert is provided as a service to our clients and friends. The legal information provided in this publication is general in nature and should not be construed as advice applicable to any

- Canada has agreed that British Columbia will eliminate rules allowing only BC-produced wine to be sold in grocery stores.

Automobile

The USMCA will require that cars and trucks traded between the three nations meet the following requirements:

- 75% of the components used in production must be manufactured in a member country (up from 62.5% under NAFTA);
- 70% of total steel and aluminum used in production must be North American; and
- 40% to 45% of automobile content produced in a member country must be made by workers earning at least \$16 per hour.

The USMCA also offers a measure of protection for both Canada and Mexico, ensuring each country won't be affected by any auto tariffs unless exports top 2.6 million units annually, which represents their current exports plus growth of at least 40%.

To read the article in its entirety, please click [here](#).

CBFANC Holiday Happy Hour



CBFANC Holiday Happy Hour!

***Come Join the Fun at our annual meeting!
Enjoy festive hors d'oeuvres and cocktails!***

particular individual, entity or situation. Except as otherwise noted, the views expressed in this publication are those of the author(s). This alert may be considered a solicitation for certain purposes.

Events Around the Bay

- [P.A.E.I](#) - Professional Association of Exporters and Importers
www.paei.org.
- [OWIT NC](#) - Organization of Women in International Trade Check website for updates
- [Monterey Bay International Trade Association \(MBITA\)](#) - Monterey Bay International Trade Association
Check Website for updates
- [Norcal W.T.C.](#) - The Northern California World Trade Center
Check Website for updates
- [PTA](#) - Pacific Transportation Association
Check Website for updates

CBFANC Social Media

Please connect with us!

Twitter - [@cbfanc](#)

LinkedIn - [CBFANC](#)

Facebook - [CBFANC](#)

Party Tickets!

When:
Wednesday December 12, 2018
4:30 pm – 8:00 pm

Where:
Hilton San Francisco Airport
Bayfront
600 Airport Blvd, Burlingame CA

Tickets:
Members - \$35.00
Guests - \$45.00

*****Bring an Unwrapped Toy to benefit Toys for Tots and get a free raffle ticket*****

An Invitation to Sponsor our "Holiday Happy Hour" Event



An Invitation to Sponsor our "Holiday Happy Hour" Event

December 12, 2018
4:30-8:00pm
Windows on the Bay Room
Hilton San Francisco Airport Bayfront
600 Airport Blvd
Burlingame, CA 94010

The holidays are fast approaching and CBFANC is getting into the Holiday Spirit! We have a fantastic networking event for 2018! This event is fresh and new. A great time to be had by all.

Through your sponsorship, you are supporting an organization that works to benefit its members through continued education and improved service standards. In addition, the association is dedicated to keeping its members current on issues affecting our industry. Sponsor this holiday event and assure your company's direct exposure to potential new customers by creating a festive positive memory.

Sponsor noteworthy opportunities – Gain recognition with every sip or bite!

\$1500 - Food Station Named after your Company – choose from Beef Sliders, French Fry Bar, Pasta Station, Wings or Street Taco Bar

\$1500 - Specialty Holiday cocktail named after your Company –

Choose from Spiked Egg Nog, Rudolph's Pomegranate Bellini, Holiday Negroni, Santa's Manhattan, Mrs. Claus Blue Cosmo or create a signature holiday cocktails (extra fee)

\$ 500 – Signage

A new fun and exciting way to interact with the attendees, Sponsors are welcomed to participate in our Compliance Networking Hunt for Answers! Cost is only \$250 per table that includes 1 free attendee!

As a CBFANC CNHA Sponsor, we will provide you an "exhibitors table" where you're free to setup promotional items i.e. flyers and marketing materials to educate our attendees about your company! This will give you the opportunity to mingle with our members and guests. Along with your table, CNHA Sponsors are required to submit a question as part of our Compliance Networking Hunt for Answers. The idea behind the compliance hunt is to have attendees visit your "exhibitor table" and learn more about what your company does. As they pass through, they will collect answers to the sponsor's questions and be entered to win a raffle prize. I have included a sample question below:

Question: CBFANC is a Bay Area member organization of Brokers and Forwarders banded together to benefit trade and a member of larger organization Pacific Coast Council to advance all stakeholders in the modern global supply chain. Name the other 4 Ports joining CBFANC with a common voice lobbying for the interests of global trade.

- The West Coast Associations who join CBFANC are Ports Seattle, Portland, Los Angeles and San Diego are all member associations of Pacific Coast Council making a difference in Trade Facilitation.

There are other ways to support and be recognized:

- [Sponsor – Platinum](#): Minimum Sponsorship \$1500 (includes 2 attendees)
- [Sponsor – Diamond](#): Minimum Sponsorship \$1000 (includes 2 attendees)
- [Sponsor – Gold](#): Minimum Sponsorship \$750 (includes 1 attendee)
- [Sponsor – Silver](#): Minimum Sponsorship \$500
- [Sponsor – Bronze](#): Minimum Sponsorship \$250

All sponsorships include exposure on our website and signage at the event.

Do not miss out — secure your spot as a primary sponsor.

Call us at 510-864-2233 or Email to info@cbfanc.org or debbie@thornleypitt.com about any questions.

Thank you for your support!

Sponsorship Opportunities**CBFANC'S Annual State of the Port Dinner Program****Annual State of the Port****Dinner Program
Featuring****US Customs and Border Protection
Port Director Rich DiNucci**

This annual event features Customs & Border Protection as they present 2018 in review with statistics showing how our port has performed in comparison with other ports on the West Coast. CBP will outline their expectations of upcoming programs to be in place in 2019, along with how the progress in going in the ACE environment or more importantly – Section 301!

This is the one time of year when you get a chance to directly meet and network with our local Customs & Border Protection officials, other brokers, forwarders, sureties, lawyers, carriers, and others of our membership and guests.

When:**January 29, 2019****5:00 PM – Registration & No Host Reception – Dinner begins at 6:30 PM****Where:****SFO Hilton Hotel, 600 Airport Blvd., Burlingame, CA****EARLY BIRD PRICE****Members @ \$95.00****Tables of 10 @ \$845.00****Non-members @ \$110.00****Non-members Table of 10 @ \$995****Early bird price ends 12/31/2018****Registration closes at****5:00pm, Thursday 1/24/2019****Walk-ins will not be accommodated**

Menu Selections:**~ Starter ~**

Traditional Caesar, hearts of romaine, house made croutons, shaved parmigiana reggiano, classic Caesar dressing

~ Choice of Entree ~

(All meat entrées come with the best seasonal vegetables, rolls & butter)

* French Cut Roast Chicken, Rosemary Garlic & Sun-dried Tomatoes

* Pepper Corn Crusted Filet Mignon, Gorgonzola Butter Sauce

* Seared Halibut, Provencal Sauce

* Grilled Portobello Napoleon w/ Leeks, Red Pepper, Eggplant, Mozzarella Cheese and Fresh Tomato Sauce

~ Dessert ~

French Pear Tart

Plus Fabulous Door Prizes!

46th NCBFAA Annual Conference

NCBFAA



Registration Now Open for 46th Annual Conference!

We're excited to announce that registration is now open for [NCBFAA's 46th Annual Conference](#)! From April 14-17, the nation's leading customs brokers, freight forwarders, NVOCCs, OTIs and service providers will take a "Step Toward Success" in gorgeous San Antonio, TX, to update themselves on industry developments, growth opportunities, products, services and more from government leaders and leading subject matter experts. It's the perfect opportunity to connect with peers, new and old, discover tips and tricks to make your business more efficient and stay ahead of industry developments before your competitors do!

Grand Hyatt San Antonio

This year, we'll be staying at the luxurious [Grand Hyatt San Antonio](#). The hotel is located in the heart of the city's historic downtown and is just steps away from the scenic Riverwalk! Experience the best restaurants, bars and nightlife venues San Antonio has to offer. You also won't want to miss out on the city's varied cultural landmarks! The hotel is in close proximity to a wide array of history and art museums, the Tower of the Americas and the Alamo!

You'll want to make your reservations as soon as possible as the hotel is sure to sell out quickly! We have secured a special room block rate of \$239 + tax per night for this event. In addition to our event, San Antonio has planned a city-wide conference and, beginning April 18, the city is also holding their annual "Fiesta San Antonio" festival. This event is San Antonio's biggest festival with over three million people taking part and more than 100 events across the city. This influx of festival goers will make it hard to not only find rooms at our resort, but at hotels and resorts all across the area. We strongly recommend making reservations now to avoid any complications in the future.

Sponsorship Opportunities

For over 45 years, the NCBFAA Annual Conference has been recognized as one of the premier transportation logistics events in the country. We pride ourselves on delivering attendees the most diverse set of panels, speakers, workshops and events year after year. But we can't do that by ourselves. We need support and contributions from generous sponsors to help achieve this goal. Annual Conference Sponsorship is not a one-way street, as your participation holds many benefits for you as well. With six different levels of sponsorship, there are opportunities for every company regardless of size. A key benefit of sponsorship is recognition, not only by the NCBFAA but also by all those attending the Annual Conference, of your involvement in our event. The NCBFAA expresses its gratitude for every sponsor by acknowledging and recognizing each sponsor as soon as the sponsorship commitment form is received and throughout the Annual Conference. If you would like to sponsor at this year's conference, check out our [sponsor information page](#)!



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