



August 2019 - Info Expeditor

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**WESCCON 2019 - Save the Date!**

## The Latest Waterfront Development Hustle

*John McLaurin, President of the Pacific Merchant Shipping As*



### **John McLaurin, president of the Pacific Maritime Shipping Association**

*Editor's note:*

The battle continues between Port of Oakland maritime interests vs Oakland As real estate developers. Concerns are rising within the Oakland City Council regarding the potential impact of the proposed Oakland As stadium/real estate development. John McLaurin, president of the Pacific Merchant Shipping Association (PMSA), recently published an Op Ed piece on this subject, and we have his permission to share this with you.

To read Mr. McLaurin's article, please click here:

<https://www.maritimeprofessional.com/news/latest-waterfront-development-hustle-349890>



*Pacific Coast Council of Customs  
Brokers & Freight Forwarder*

**Registration is now open for  
WESCCON 2019!!!  
Reserve your spot and make  
your hotel reservation NOW!**

**Pacific Coast Council of  
Customs Brokers & Freight  
Forwarders Assns., Inc.  
(PCC)**

***Save the date!*  
WESCCON 2019  
October 10-13 | Rancho Las  
Palmas  
Rancho Mirage, CA**

*Never have customs brokers and  
freight forwarders been under  
fire like today.*

***Never has WESCCON been  
more timely and essential.***

**CBP - Import, export and  
more  
Another Shutdown?  
Forwarder Drayage Liability  
ACE Migration  
NAFTA -USMCA  
China-US Tariff Wars  
Southern Border - the Wall  
and Commerce  
eCommerce Expanding  
Deminimus - Section 321  
FMC regulation  
Port congestion  
demurrage/detention  
*And so Much More!***

***Plus legendary networking -  
hardest working, and most  
fun conference in the  
industry, by far!***

**Register now!**

### **WESCCON 2019 Sponsors**

WESCCON 2019 is accepting  
sponsors. Contact [Kathy  
Beaubien](#) (404-697-5056) or  
[Becky Watkins](#) (503-273-1237)  
for more information.

### **WESCCON Exhibitors**

Contact [Stephen Hudson](#) (202-  
783-3333) or [Anne-Marie Bush](#)  
to find out more about exhibiting  
and reserve your booth.

## **Americans for Free Trade send a letter to President Trump**

*CBFANC and PCC*

On August 28, 2019, the Americans for Free Trade Coalition sent a letter to President Trump urgently requesting that he postpone all tariff increases on Chinese goods that are scheduled to take effect this year. **CBFANC and the PCC are signatories to this letter**, along with over 150 other concerned organizations. The full letter can be found here:

<http://americansforfreetrade.com/wp-content/uploads/2019/08/AFT-Tariff-Escalation-Delay-Letter-to-President-Trump-Final-082819.pdf>

## **In Port News: Oakland As Ballpark; CES update; Oakland terminal project; Fumigation update**

*by: Evey Hwang*



*Evey Hwang, CBFANC Ocean Coimmittee*

### **In Port News**

*By Evey Hwang, Ocean Committee*

**Ballpark and Howard Terminal:** *It's complicated, as ever.*

Earlier this year, on news of a ballpark proposed on Howard Terminal, CBFANC joined other Port stakeholders on efforts to safeguard Oakland Port sustainability. Joining efforts with Longshore, Bar Pilots and Pacific Merchant Shipping Association, the uphill fight is a David against the Goliath aka Oakland As public relations. The East Oakland Stadium Alliance (EOSA) was so named because the concern is not just Oakland As organization wishing for a waterfront park but also their abandonment of East Oakland where imminent domain took over that neighborhood with unfulfilled commitments. Now the As want West Oakland as their "field of dreams" to include luxury penthouses and multi-use retail. The EOSA coalition has had to remind City Hall, State legislature, Port Commission that a "field of dreams" can be built

**Stay tuned for more important information regarding WESCCON 2019.**

**See you in Rancho Mirage! WESCCON Committee**

If you have questions about WESCCON or any registration problems, please contact [info@WESCCON.com](mailto:info@WESCCON.com), or call 202-783-3333.

[www.PacificCoastCouncil.org](http://www.PacificCoastCouncil.org)

[info@WESCCON.com](mailto:info@WESCCON.com)

**WESCCON is the premier event for Customs Brokers, Freight Forwarders and NVOCC's. The three day conference registration fee includes all meals and entertainment from the moment you arrive on Thursday until you depart on Sunday. WESCCON is simply the best education offered at the best price in the industry.**

### Events Around the Bay

- [P.A.E.I](#) - Professional Association of Exporters and Importers  
[www.paei.org](http://www.paei.org).
- [OWIT NC](#) - Organization of Women in International Trade Check website for updates
- [Monterey Bay International Trade Association \(MBITA\)](#) - Monterey Bay International Trade Association  
Check Website for updates
- [Norcal W.T.C.](#) - The Northern California World Trade Center  
Check Website for updates
- [PTA](#) - Pacific Transportation Association  
Check Website for updates

### CBFANC Social Media

**Please connect with us!**

elsewhere but a working maritime Port can only be viable at the waterfront.

[article continues here..](#)

### China FRN (Lists 4A and 4B)

*Peter Friedman, Our Man in DC*

The trade war with China is intensifying, with duties in both China and the U.S. rising higher and higher. Peter Friedmann, aka Our Man in DC, continues to share the latest news. Below is his message of August 29th, which was also emailed to all CBFANC members.



Here is the Federal Register Notice (to be officially published on Friday), which formalizes the President's announcement that List 4A and List 4B tariffs will be 15%, effective September 1 and December 15, respectively:

<https://www.federalregister.gov/documents/2019/08/30/2019-18838/modification-of-section-301-action-chinas-acts-policies-and-practices-related-to-technology-transfer>

A separate FRN will be issued for the tariff increase for Lists 1-3, which is scheduled to take effect on October 1.

**Peter Friedmann**  
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### USTR FN on Lists 1 -3 Tariff Increases

*Peter Friedmann*

Released by Peter Friedmann on August 29, 2019:

[Twitter - @cbfunc](#)[LinkedIn - CBFUNC](#)[Facebook - CBFUNC](#)

**Need more excitement, trade policy not fast and furious enough? Here's some more:** the USTR has published the draft [Federal Register notice](#) for the ***increase of the tariffs for Lists 1-3, from 25% to 30% on October 1, 2019.*** The notice will be published in the Federal Register on September 3.  
Click here [Federal Register notice](#).

Peter

**Peter Friedmann  
Of Counsel to Lindsay Hart, LLP**

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### **Tariff Turmoil Gets Hotter!**

*Susan Kohn Ross*

*Editor's note: This article was published on August 27th, and provides valuable insight into the evolving "trade war" with China.*

By [Susan Kohn Ross](#)



As has been widely reported, on Friday, first President Trump announced and then USTR Lighthizer confirmed the 301 tariffs on goods out of China will increase. Specifically, the tariffs on the goods on Lists 1, 2 and 3 will rise from 25% to 30% starting October 1, 2019, while the tariffs on the List 4 products will start at 15% on September 1, 2019 or December 15, 2019, rather than the original 10%, depending on whether your product is on List 4A or List 4B. USTR also acknowledged there will be a notice and comment period provided in the Federal Register notice to follow. While no doubt many American traders hope the possibility exists to remove products from any of the lists, that seems highly unlikely. While this upheaval continues, companies should also keep in mind the ability to seek exclusions for goods on List 3 expires on September 30, 2019. The exclusion process for goods on List 4 has still not been published...

[View Full Alert](#)

**AgTC Fixing Export Documentation Penalties -  
Need YOUR help**

*Peter Friedman*



### **AgTC Fixing Export Documentation Penalties - Need Your Help**

US-China tariff war virtually eliminating a primary foreign market for US agriculture and forest products exporters; our own government is compounding injury, imposing dramatic fines on US exporters.

At AgTC Annual Meeting, agreed to urgently address punitive penalties (\$5,000 to \$10,000 each) CBP imposes on exporters for minor, generally inconsequential documentation mistakes. While they can be mitigated, that takes time and effort and often are "reduced" to \$500 or \$1,000 each (or even more - see below).

[read more...](#)

### **CBP CEE Managers Address Key Issues, August 21, 2019**

*Raymond Hong*



Raymond Hong

Many thanks to our local Customs CEE Managers for making several special presentations to our membership on August 21, 2019. Many topics were covered. The varied and valuable information provided will enable brokers to more effectively work with the CEEs and thus improve services to their clients.





**Pictured left to right: Craig Thompson, Consumer & Mass Merchandising CEE; John Gerber, Electronics CEE; Alice Buchanan, Apparel, Footwear and Textiles CEE; Tom Chan, Machinery CEE; Julie Engelbertson, Apparel, Footwear and Textiles CEE; Eric Blatte, Center Director, Apparel, Footwear and Textiles CEE; Angela Guadamuz, Electronics CEE.**



**Craig Thompson, Consumer Products and Mass Merchandising CEE, Supervisory Import Specialist, making a presentation at the seminar held on August 21, 2019.**



**Plenty to talk about!! Tom Chan speaks about Sec 232 Tariffs & Quotas on Steel & Aluminum. Waiting their turn at the podium are Alice Buchanan, Julie Engelbertson, and John Gerber.**

### Active Enforcement of FSVP Has Begun!

*Gary C. Cooper, Law Offices of Gary C. Cooper*



#### ACTIVE ENFORCEMENT OF FSVP HAS BEGUN

The U.S. Food and Drug Administration (FDA), in partnership with CBFANC, recently held a Round Table Session at FDA facilities in South San Francisco. A number of subjects were discussed, but one in particular stood out: FDA is now actively enforcing the Foreign Supplier Verification Program (FSVP) requirement for importers of food products.

As most Customs brokers should now be aware, FSVP puts the onus squarely on importers to provide adequate assurance that foreign suppliers of imported food adhere to risk-based preventative controls. There are various processes and procedures that may be acceptable to accomplish this depending upon the risk of the hazard and other factors.

More information on the warning letter can be found at: <https://www.fda.gov/news-events/fda-brief/fda-brief-fda-issues-first-warning-letter-importer-tahini-implicated-recent-salmonella-outbreak>.

[Gary's article continues here](#)

## FDA Announces First FVSP Warning Letter

*Dan R. Solis, U.S. Food and Drug Administration*

*Editor's note: Pursuant to a meeting with Chris Ramos, president of CBFANC, and Dan Solis, Director, Division of West Coast Imports, Office of Enforcement and Import Operations, US FDA, Long Beach, CA., the important message below was sent to us by FDA for publication in our newsletter.*

Attn: CBFANC

As a follow up on the FSVP warning letter discussion we had yesterday, please see below message sent to NCBFAA announcing the first FSVP Warning Letter. The same message was also sent to EAA and AAIE.

As indicated in the announcement, the FDA will continue to work with food importers that are developing plans to adhere to the FSVP regulation and working to come into compliance. To that end, I'll reiterate our commitment to supporting the educational needs of NCBFAA members and their clients regarding FSVP or any other FDA import-related areas. If there are areas where FDA can provide information or outreach to help industry's understanding of FSVP or other rules/requirements, please let us know and we can work with the association to arrange.

[FDA's message continues here](#)

## Meet the CBFANC Board and Officers

*Editor*

Every month we ask a CBFANC officer or board member to answer a short list of questions. This month we feature Chris Kammer, CEO of Access Supply Chain Service, AND Board member and 1st Vice-President of CBFANC!



How did you get into the logistics business? **I got my first experiences in logistics while working for a trading company in Japan back in the 90's , they were having difficulty communicating with a trading partner out of Scotland because of the heavy brogue of staff members and called me in for assistance coordinating the shipping plan– my journey into logistics had begun !**



What is the biggest challenge facing the international logistics industry? **The Two big challenges that I see are also opportunities: talent and technology. ....it is becoming more challenging to hire young talent for logistics and we are seeing a graying of the industry, regarding Technology – there has been a lot of new vendors and products enter the market over the last few years but many of the systems don't communicate effectively with each other and the unique nature of each product compounds the issue with hiring staff, even though a candidate is highly desirable – if they don't have experience with your group of software products it makes it difficult to bring them on board and forces you to hire someone with your software experience that might not be as skilled a candidate. I feel that in the years to come , there will be continued movement of many logistics positions near the ports to more cost effective labor markets in inland cities and there will be more standardization of technology so disparate systems will be more able to easily communicate with each other.**

Briefly, what is your goal as a director or officer of CBFANC? **To work with industry colleagues on creating value-added advocacy, educational and other industry services to advance our efforts as a group, we have an election coming up and we are seeking like-minded individuals to help in this effort, hope to see some new folks joining us in 2020**

### **CBFANC Brokers Exam Prep Course is underway!**

*by: Chris Kammer*



Pictured above: Keith Hwang, CHB, JD is the instructor for the October 2019 Customs Broker License Examination (CBLE) prep course which began on July 9th.

Classes are in session and potential licensed custom house brokers are studying hard in order to pass the October brokers exam. CBFANC is pleased to offer to our member this opportunity to expand their knowledge, enhance

their careers, and experience bright futures in the years to come.

We wish the best to all of our students and we want to remind our readers that information regarding the next course for the April 2020 exam will be published as soon as the details are finalized.

Here are a few words from our instructor, Keith Hwang:

With degrees from Yale (BA), Columbia (JD) and Stanford (MA), Keith's academic credentials are impressive, but according to him, the most relevant qualification he has is a passion for teaching. "I view teaching as an opportunity to explore a particular topic with others in search of an understanding or insight from which we can all benefit," he says. "It's just as much facilitation of a learning process as it is straight instruction."

Chris Kammer



### **CBFANC Elections -- Your Chance to be a Leader of CBFANC**

*Jack Hubbard, Chairman, CBFANC Board of Directors*

CBFANC Board of Directors  
2020 Elections coming up soon!!!



We are seeking member participation on the CBFANC Board of Directors. If you are a professional member of CBFANC and are interested in serving on the board of directors please ask another member to nominate you for the upcoming elections. Nominations can be sent to [info@CBFANC.org](mailto:info@CBFANC.org).

If you know a fellow CBFANC professional member who you think would be a great addition to the board of directors, contact that person and see if they would like you to submit a nomination in their favor to [info@CBFANC.org](mailto:info@CBFANC.org).

Board terms are for three years. The board meets every other month for a dinner meeting, and on other months it meets via conference call.

Now is your chance to help shape the future of our association.

The election results will be announced at our annual meeting/holiday gathering to be held on December 12, 2019.



## CBFANC Hdliday Party December 12, 2019--SAVE THE DATE

### SAVE THE DATE!

The annual CBFANC Holiday party will be held on **December 12, 2019**, at the SFO Hilton in Burlingame, CA. Registration and more information to follow.



## Congresswoman Jackie Speier Meets CBFANC Delegation in D.C.



***Editor's note: You might wonder why you are seeing this picture again!! Well, it's because I like it! It shows some of the best and brightest in our industry as they pay a call on one of the most respected members of Congress, Rep. Jackie Speier. This is great! Maybe I'll just include it in every edition for the rest of this year. Cheers!***

Representative Jackie Speier met with the CBFANC delegation on April 2nd. We wish to convey our thanks to Representative Speier for her interest in the issues facing our industry.

Pictured above: Peter Friedmann aka Our Man in DC, Peter Gong, Chris Ramos, Representative Speier, Sun Wook Lee, Raymond Hong, Evey Hwang, Brenda Custer-Espeleta, and Felicia Addison.

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