



July 2019 - Info Expeditior

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**WESCCON 2019 - Save the Date!**

### Evey Hwang of CBFANC speaks at Oakland City Council Meeting

*Editor*



On July 16, 2019, CBFANC Board Member Evey Hwang offered comments to the Oakland City Council regarding the proposed Oakland A's Stadium & residential development at Howard Terminal. Because there were other agenda items on July 16th, the Howard Terminal issue did not come up at the meeting until about 11 p.m. When finally given the opportunity to speak, Evey was brief, and concise. Thank you, Evey, for your hard work and dedication of many hours on behalf of the betterment of our industry.

Click below to see a video of Evey speaking at the Oakland City Council meeting:

[https://www.cbfanc.org/docs/EveyHwang-at Oakland City Council.MOV](https://www.cbfanc.org/docs/EveyHwang-at%20Oakland%20City%20Council.MOV)



### Brenda Custer-Espeleta represents CBFANC as Area 6 Director of NCBFAA

*editor*

*Pacific Coast Council of Customs  
Brokers & Freight Forwarder*

**Registration is now open for  
WESCCON 2019!!!  
Reserve your spot and make  
your hotel reservation NOW!**

**Pacific Coast Council of  
Customs Brokers & Freight  
Forwarders Assns., Inc.  
(PCC)**

***Save the date!*  
WESCCON 2019  
October 10-13 | Rancho Las  
Palmas  
Rancho Mirage, CA**

*Never have customs brokers and  
freight forwarders been under  
fire like today.*

***Never has WESCCON been  
more timely and essential.***

**CBP - Import, export and  
more  
Another Shutdown?  
Forwarder Drayage Liability  
ACE Migration  
NAFTA -USMCA  
China-US Tariff Wars  
Southern Border - the Wall  
and Commerce  
eCommerce Expanding  
Deminimus - Section 321  
FMC regulation  
Port congestion  
demurrage/detention  
And so Much More!**

***Plus legendary networking -  
hardest working, and most  
fun conference in the  
industry, by far!***

**Register now!**

### **WESCCON 2019 Sponsors**

WESCCON 2019 is accepting  
sponsors. Contact [Kathy  
Beaubien](#) (404-697-5056) or  
[Becky Watkins](#) (503-273-1237)  
for more information.

### **WESCCON Exhibitors**

Contact [Stephen Hudson](#) (202-  
783-3333) or [Anne-Marie Bush](#)  
to find out more about exhibiting  
and reserve your booth.



### **Our Thanks to Brenda Custer-Espeleta for Her Continuing Service on Behalf of CBFANC**

Over the years, Brenda Custer-Espeleta has served multiple terms as a Director of CBFANC. She also has been a participant and contributor to the activities of the Pacific Coast Council (PCC) and she has repeatedly conveyed our industry's concerns to Congress as a member of the CBFANC delegation to the annual PCC Mission to Washington, D.C. Brenda continues her work for the greater good by currently serving as Director, Area 6, of the National Customs Brokers & Forwarders Association of America (NCBFAA).

Currently VP Customs Compliance at Flexport, Brenda is a licensed Customs Broker with over 30 years of experience in the ever-changing environment of trade regulations. Brenda has held various roles in both small and large companies working her way up from data entry at a family owned customs broker; to overseeing one of the top ten brokerage operations in the US as VP Customs Operations at CEVA Logistics. She is also well versed in Foreign Trade Zone operations and regulations having set up four zones and drafting the compliance and operational procedures. She has served as a global compliance advisor for a power amplifier company traveling overseas to set up their global compliance practices, and assisting getting their product into some of the most protectionist of countries.

[Read More about the NCBFAA Board here](#)

### **Export Update: Issues of Concern/Issues for Awareness**

*Brenda Barnes, PCC Export Committee Chair*



Brenda Barnes, PCC Export Committee Chair,  
CRCBFA, Portland, OR

### **Issues of Concern (Issues for Awareness):**

- 1. CBP Outbound:**
- 1. More penalties being issued by CBP for outbound shipments:** Update from our last meeting is that what

**Stay tuned for more important information regarding WESCCON 2019.**

**See you in Rancho Mirage! WESCCON Committee**

If you have questions about WESCCON or any registration problems, please contact [info@WESCCON.com](mailto:info@WESCCON.com), or call 202-783-3333.

[www.PacificCoastCouncil.org](http://www.PacificCoastCouncil.org)

[info@WESCCON.com](mailto:info@WESCCON.com)

**WESCCON is the premier event for Customs Brokers, Freight Forwarders and NVOCC's. The three day conference registration fee includes all meals and entertainment from the moment you arrive on Thursday until you depart on Sunday. WESCCON is simply the best education offered at the best price in the industry.**

**Events Around the Bay**

- [P.A.E.I](#) - Professional Association of Exporters and Importers  
[www.paei.org](http://www.paei.org).
- [OWIT NC](#) - Organization of Women in International Trade Check website for updates
- [Monterey Bay International Trade Association \(MBITA\)](#) - Monterey Bay International Trade Association  
Check Website for updates
- [Norcal W.T.C.](#) - The Northern California World Trade Center  
Check Website for updates
- [PTA](#) - Pacific Transportation Association  
Check Website for updates

**CBFANC Social Media**

**Please connect with us!**

we believed as Jim Swanson and Thomas Overacker could make a call and take care of some of the ridiculous fines and penalties on exports, we were not correct. There is a law out there that prohibits Tom or Jim to contact any FP&F office and ask for relief. In fact, if they do conduct any act like it, they are in violation of the law and could lose his job.

2. **Export Advanced Manifests:** COAC's Export Working Group is focused on getting processes going and will most likely be leading the fight on pushing this issue with the idea that post-departure filing can come back.

[click here to read more of Brenda's report](#)

**Meet your CBFANC Officers and Board Members**

*by: Jack Hubbard, Newsletter Editor*

Each month we ask a member of our board or an officer of CBFANC to tell a little about themselves. They kindly answer a list of questions that we hope will give you insight into their dedication and desire to serve for the greater good on behalf of our industry.

This month, we feature **Chris Ramos** of KSI Corporation. Chris is the current President, and a board member.



**What was your first job?** Mc Donald's - Two all-beef patties, special sauce, lettuce, cheese, pickles, onions on a sesame seed bun (try saying that 5 times fast!). At \$3.35/hour, with no bills to pay, during my sophomore year in high school - I felt like I was millionaire.

**How did you get into the logistics business?** I wish I could say I had a plan, but more like I needed a job!

**If you could be anywhere right now, where would you be?** Laying on the beach, somewhere in the South Pacific Island, surrounded by family, while sipping a Mai-Tai.

**Briefly, what is your goal as a director or officer of CBFANC?** World Peace and Prosperity for All! Kidding aside, my goal is to be able to share ideas and knowledge, amongst all of our membership, on a regular basis, so that we can all benefit and grow from our experiences both individually, as well as collectively.

**Update on CES Progress**

*by: Evey Hwang*

[Twitter - @cbfanc](#)[LinkedIn - CBFANC](#)[Facebook - CBFANC](#)**Important News***By Evey Hwang / CBFANC Ocean Committee*

**Update on CES Progress:** A year ago July 2018 PCC Logistics became the secondary CES for Oakland Port. In April 2019 PCC Logistics became the sole Customs Examination Site. Since early May 2019, CBFANC Customs and Ocean Committees have met with PCC Logistics and CBP to follow up on our concerns regarding the CES and its progress. Our July 30<sup>th</sup> meeting followed up on issues such as exam turnaround times and PCC's in/out gate charges.

CBFANC membership has been heard. Effective August 1, 2019, PCC Logistics is effecting a fundamental change to their gate charges. Of significance, there is opportunity for only one out-gate fee (\$80) and no in-gate fees for outside (Broker assigned) truckers arriving with completed interchange documents.

Pursuant to our meeting, a list of recommended best practices was created. Please continue reading...

[PCC Logistics update continues here](#)

**Annual CBFANC Golf Classic, October 3, 2019***CBFANC Golf Committee*

***Please join us for a fun morning of golf and friendship.***

Location:

Poplar Creek Golf Course  
1700 Coyote Point Drive,  
San Mateo, CA 94401

**CLICK BELOW FOR INFORMATION ABOUT THE COURSE:**

<https://www.poplarcreekgolf.com/course/>

***CLICK BELOW TO REGISTER OR FOR MORE INFORMATION!***

[www.CBFANCGolf.com](http://www.CBFANCGolf.com)



**CLICK BELOW FOR DIRECTIONS AND MAP:**<https://www.poplarcreekgolf.com/contactus/directions/>**The fight continues to protect the Port of Oakland from commercial real estate developers***by: Evey Hwang*

**Howard Terminal Ballpark news:** The fight continues. On July 16<sup>th</sup>, CBFANC joined members of ILWU, port truckers and other port stakeholders at a City of Oakland City Council general meeting. CBFANC is a member in the East Oakland Stadium Alliance in efforts to convince the City of Oakland that it should not allow the Oakland As to build a Major League Ballpark at Howard Terminal. The As organization has done everything it can to circumvent established review processes to advance their true aspirations – real estate development. The Bonta Bill AB1191 allows fast-track of state land through BCDC oversight and is expected to pass in Sacramento. Part of the “deal” requires the City of Oakland’s to do the clean-up of the Howard Terminal site--a location which historically has had heavy industrial use. Oakland’s governing body was kept in the dark about completed port studies regarding the proposed As stadium. Further, a brochure containing a prospectus page regarding the ballpark was placed on the agenda of the June 27<sup>th</sup> meeting of the SF Bay Conservation & Development Commission (BCDC). All this is despite the City Council’s having not yet taken a vote on the ballpark! Who is in charge here?????

<http://www.bcdc.ca.gov/seaport/meetings.html>

The coalition also recently sent formal request to Oakland Port Commissioners for them to seek the engagement of maritime interests. CBFANC will join other Port stakeholders to voice concerns on the viability of a ballpark within the Port's vicinity.

We will continue our message that maritime interests are not being protected or considered.

**Peter Friedmann's View from Washington DC***Peter Friedmann*



The US -China trade relationship is changing in ways that are defying expectations. As the US adapts, we are seeing far reaching impacts on our domestic economy - although it is too soon to know whether these will be positive or negative in the long term.

The tariffs have accelerated the trend which already existed: the transition of sourcing away from China to other countries, such as Vietnam, and even further afield. But the pace is even faster than most expected.

[click here to continue...](#)

### **FDA Round Table Session**

#### **FDA Round Table Session - Registration Requested**

#### **FDA Round Table Session**

**Thursday Aug. 15, 2019**

**Time: 10:00 am – 12:00 pm**

Come join us for an EXCITING event with the FDA (Division of West Coast Imports - DWCI) involving key issues and updates, as detailed below. This is an important session which will enable you to obtain answers to your FDA questions. FDA is requesting a maximum of one attendee per company to encourage a broad range of companies.

1. FDA DWCI – General updates including personnel
  - FDA HQ update
  - Investigation Branch update
  - Compliance Branch update
  - Support Team update
2. FSVP and VQIP discussion
3. FDA Refusal Process
4. New Filer Evaluation

Proposed Outreach

**Location:**

**FDA SSF Resident Post  
400 Oyster Point Blvd., Suite 111  
South San Francisco, CA 94080**

Cost: Free to our members  
Please RSVP ASAP - as space is limited.  
[Info@cbfanc.org](mailto:Info@cbfanc.org)

\*If you have any specific questions for FDA, please forward with your RSVP.

## **CBP CEE Managers Address Key Issues, August 21, 2019**

*Raymond Hong*



Raymond Hong

### **CBFANC Education Event**

## **CBP CEE Managers Address Key Issues**

**Wednesday, August 21, 2019**

**Do you import and clear any of the following products?**

**Apparel, Footwear & Textiles**

**Electronics**

**Consumer Products**

**Mass Merchandising**

**Machinery and parts**

**Customs CEE Managers will address key issues affecting importers and brokers!**

Key topics include:

- ☐ Tips to ensure smooth clearance and release of goods
- ☐ Top five pitfalls delaying release and costing thousands in storage charges

☐ **Q&A on your day-to-day challenges**

### **Agenda Topics:**

☐ **What would you like the CEE Managers to talk about?**

☐ Please email your questions to **[info@cbfanc.org](mailto:info@cbfanc.org)** .

**Wednesday, August 21, 2019**

**8:00 am – 8:30 am Registration**

**8:30 am to 12:00 pm – CEE Panel  
Presentation + Discussion  
Park Pointe Hotel  
245 S. Airport Blvd.  
South San Francisco 94080  
\$65.00 Members; \$80.00 Guests; \$30  
Students  
CCS Credit Approved (+\$10 fee)**

#### **PierPass Fees to Increase on August 01, 2019**

### **Notice to PierPASS Credit Customers**

Effective August 1, 2019, the Traffic Mitigation Fee (TMF) will increase to \$32.12 per TEU and \$64.24 per FEU.

Please see the attached Press Release dated June 28, 2019 or [click here](#).

<http://www.lacbff.org/download/eJwFwQEKgCAMAMAXbaYTzX6z1FGUGU0Ien132xi3Lsbofh46!BmohNz46xe@irk3wxTWUIXAiZ@Ax!iAcwogsVriuVhJFe8iP9PIGAU=/PierPASS%20Rate%20Increase%20Press%20Release%20-%2006-28-2019.pdf>

Containers claimed by Credit customers will be billed based on the fee rate in place at the time of the gate transaction.

If you have questions, please contact the Customer Service Center at 877-863-3310

#### **NEW CBFANC Broker's Exam Prep Course now in session!**

*by: Chris Kammer*

**KEITH HWANG,  
INSTRUCTOR OF THE NEW CBFANC BROKER'S EXAM  
PREP COURSE**



**Keith Hwang, CHB, JD is the instructor for the October 2019 Customs Broker License Examination (CBLE) prep course which began on July 9th.**

**With degrees from Yale (BA), Columbia (JD) and Stanford (MA), Keith's academic credentials are**



impressive, but according to him, the most relevant qualification he has is a passion for teaching. "I view teaching as an opportunity to explore a particular topic with others in search of an understanding or insight from which we can all benefit," he says. "It's just as much facilitation of a learning process as it is straight instruction."

Keith brings more than 10 years of experience as an instructor for the broker license exam, an equal amount of time as a practicing customs broker supervising entries for a wide range of commodities and entry circumstances, and, as a licensed attorney, a skill set exactly suited for interpreting and explaining the often complicated and counter-intuitive regulations tested on the exam. In connection with joining the CBFANC's educational offerings, Keith has also significantly revamped his course, improving the materials and website and making it available to distance learners as well as in-person students.

**CBFANC will announce the registration dates and requirements for the next CBLE course when the details become available. Stay tuned!**

Chris Kammer



### Newly updated SFO Airline Guide

CBFANC is pleased to advise our readers that the **SFO Airline Guide** has been updated and the new iteration is posted under Links on our website. This is an extensive and useful list of carriers and cargo handling facilities at SFO. Many thanks to **Chris Kammer**, CBFANC Airport Committee

chairman, pictured below, for providing the updates.



## Protect the Port of Oakland!

*Peter Friedman*



*Editor's note: We are continuing to include this article in our newsletter because it contains very important facts about the value of the Port of Oakland as a fully operational maritime port. The proposed development of Howard Terminal as an A's ballpark threatens the viability of the port and would severely compromise it's future. The port's impact on our industry and the economy of California cannot be understated and it should be protected.*

What is the value of the Port of Oakland to the economy of California and the USA? Many industries and jobs depend on the cargo that flows through the port. Read Peter Friedmann's letter to the Port of Oakland Board of Commissioners for details.

[read more...](#)

## Congresswoman Jackie Speier Meets CBFANC Delegation in D.C.



Representative Jackie Speier met with the CBFANC delegation on April 2nd. We wish to convey our thanks to Representative Speier for her interest in the issues facing our industry. Pictured above: Peter Friedmann aka Our Man in DC, Peter Gong, Chris Ramos, Representative Speier, Sun Wook Lee, Raymond Hong, Evey Hwang, Brenda Custer-Espeleta, and Felicia Addison.

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