



September 2019 - Info Expeditior

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CONCERNS ABOUT OUR INDUSTRY LEADS TO A SPECAIL WORKSHOP IN OAKLAND, OCTOBER 3rd

Peter Friedmann



AgTC/Shipper Workshop – Oakland Thursday, October 3, 2019

**10 AM -- Registration, Coffee and Danish, Workshop:
10:30 AM to 2:30 PM**

***Location:* Oakland Airport, Terminal 1, Muir Woods
Conference Room
1 Airport Dr. Oakland, CA 94621**

- [WESCCON 2019 -](#)
- [CBFANC Social Media](#)

CBFANC Seminar: Bond Sufficiency vs Section 301 Tariff Increases

CBFANC
Educational
Seminar

Section 301 Tariff Increases

Is Your Customs
Bond Amount
Sufficient?

**Import
Liabilities**

What YOU Need
to Know!

Presented by
**Roanoke Trade
Services Inc.**

[Click here to Register](#)

Ag Shipper Workshops -- informal, round table discussion of the most pressing challenges facing exporters & importers. ***Discussion continues over lunch, which will be served mid-day.***

AgTC Member Fee: \$45 Non-Member Fee: \$145

We keep topics timely, and talk about any transportation concern you have! Here are a few:

- **Howard Marine Terminal**- Get the details on controversial proposal to convert into the Athletics' new ballpark + housing - Why is maritime so worried? Will agriculture and other cargo will be impacted?
- **Low sulfur fuel surcharges**- already imposed by the ocean carriers now, ahead of the January 1, 2020 mandate. What then?
- **VGM** - carriers forcing exporters to submit more information and charging us for it ---- despite US Coast Guard rulings
- **Free time Penalties** - Will FMC stop carriers from imposing costly demurrage/detention penalties on exporters, importers, truckers?
- **California's War against Independent Contracting in Trucking** - Learn about the new legislation
- **Documentation penalties** - so costly for exporters, thousands of dollars per shipment. Census and CBP officials now promise to help.

YOUR concerns + questions –encouraged throughout the Workshop. *Discussion*, not speeches!

Patrice
Lafayette,
Assistant VP,
Client Services
Jon Diverio,
Marine Manager
Terry
Cummings, VP,
Sales
Seminar Date
Thursday,
November 7th,
2019

WESCCON 2019 -

Editor's note:
WESCCON 2019 will commence next week, October 10th, in Rancho Mirage, CA. Our reports on this conference will be in next month's edition of [InfoExpeditor](#). As you can see below, this looks to be the most important WESCCON in many years.

WESCCON 2019
October 10-13 | Rancho Las Palmas
Rancho Mirage, CA

Never have customs brokers and freight forwarders been under fire like today.

Questions? Call 202 783 3333 or info@agtrans.org

CBFANC Elections -- Your Chance to be a Leader of CBFANC

Jack Hubbard, Chairman, CBFANC Board of Directors

CBFANC Board of Directors
2020 Elections coming up soon!!!



We are seeking member participation on the CBFANC Board of Directors. If you are a professional member of CBFANC and are interested in serving on the board of directors please ask another member to nominate you for the upcoming elections. Nominations can be sent to info@CBFANC.org. If you know a fellow CBFANC professional member who you think would be a great addition to the board of directors, contact that person and see if they would like you to submit a nomination in their favor to info@CBFANC.org.

Board terms are for three years. The board meets every other month for a dinner meeting, and on other months it meets via conference call.

Now is your chance to help shape the future of our association.

The election results will be announced at our annual meeting/holiday gathering to be held on December 12, 2019.

Never has WESCCON been more timely and essential.

CBP - Import, export and more
Another Shutdown?
Forwarder Drayage Liability
California's War on Independent Truckers
ACE Migration
NAFTA -USMCA
China-US Tariff Wars
Southern Border - the Wall and Commerce
eCommerce Expanding
Deminimus - Section 321
FMC regulation
Port congestion
demurrage/detention

We Want You



Howard Terminal Update

by: Evey Hwang



Evey Hwang, CBFANC Ocean Coimmittee

Howard Terminal Update: *You're invited. Please attend the AgTC Workshop at Oakland Intl Airport, Terminal 1, Muir Woods Conference Room, 1 Airport Drive, Oakland, CA 94621. Come learn how a confident Dave Kavel, President of Oakland As, has been busy promoting his dream of waterfront ballpark at Howard Terminal. Whether lobbying Sacramento, D.C. or Oakland, Mr. Kavel has promoted the As stadium as the best thing for As fans and the City of Oakland. Come to meet and direct your concerns to senior Oakland Port staff on the negative impact of allowing Howard Terminal to serve as waterfront ballpark and thereby jeopardize the Port of*

CBFANC Social Media

Please connect with us!

Twitter - [@cbfanc](#)

LinkedIn - [CBFANC](#)

Facebook - [CBFANC](#)

Events Around the Bay

- [P.A.E.I](#) - Professional Association of Exporters and Importers
- [www.paei.org](#).
- [OWIT NC](#) - Organization of Women in International Trade Check website for updates
- [Monterey Bay International Trade Association \(MBITA\)](#) -

[Monterey Bay International Trade Association](#)
[Check Website for updates](#)
 • [Norcal W.T.C. - The Northern California World Trade Center](#)
[Check Website for updates](#)
 • [PTA. - Pacific Transportation Association](#)
[Check Website for updates](#)

Oakland's future viability for maritime use.

Here's the fight. The As got a step closer on on September 18, 2019 when the California Assembly passed AB1191. Votes were 71-1. In summary, the Bonta Bill (author, Assemblyman Rob Bonta) allows for the State Lands Commission to direct the SF Bay Conservation and Development Commission (BCDC) to evaluate the Howard Terminal's 54 acres for multi-use development.

http://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill_id=201920200AB1191

What's the big deal? What Mr. Kavel leaves out in his appeals to As fans is the fact that "real" big deal is the real estate development. A stadium for ballgames and music venues is not enough for the As organization. The real deal of the multi-use venues to include multiplex movie theater, retail and restaurant space, and...luxury condominiums. All of this is in the drawings of the proposed development, but it is never mentioned as what the As *really* want in exchange for staying "rooted in Oakland".

[article continues here..](#)

MARITIME PORT VS OAKLAND As REAL ESTATE DEVELOPMENT, CITY COUNCIL COMMITTEE MEETING OCT 8th

East Oakland Stadium Alliance



Tuesday, Oct. 8: City Council Committee Hearing on Draft Downtown Precise Plan

1:30 p.m. at Oakland City Hall

The Oakland City Council Committee on Economic Development is holding a hearing on the city's draft downtown plan. The plan calls for decimating the

industrial buffer between downtown and the waterfront, and *it in many ways treats a Howard Terminal ballpark/mixed-use development as a foregone conclusion*. We need coalition members to speak out in large numbers at this meeting. This is the most important City Council hearing we've had in a while.

CES Update

Evey Hwang



Pictured above: Evey Hwang and Port Director Richard DiNucci

CES Update: On September 12, 2019, Evey Hwang, Jack Hubbard and Chris Ramos of the CBFANC Customs and Ocean Committee met with **Port Director Richard DiNucci** at the SF Custom House. A leading topic of discussion was to relay our membership's issues about CES performance and costs. Subsequently, on September 17, 2019, CBP joined CBFANC at PCC Logistics for a CES progress update. PCC Logistics acknowledged that there have been problems due to growing pains with new staff and PCC Logistics promised to work on their response times. They are continuing work on their website to make it more readily accessible and easier to use.

[no further text](#)

California's War on Trucking

Evey Hwang and Jack Hubbard

New California laws and regulations threaten independent, owner/operated truckers.



Truckers Working Group update: On September 11, 2019, the California State Senate passed AB5. Votes were 26 to 11 and the bill was signed into law by Governor Gavin Newsom on September 18, 2019. With the passage of AB5, California's war on Uber and Lyft has expanded to include sweeping impacts on California businesses such as independent owner-operators in the trucking industry. AB5 will end the practice of truckers acting as independent contractors, which could put them out of business in California. Also enacted is Senate Bill 210, which creates a new emission inspection program for trucks even though California air regulators already mandated in 2008 that the trucking industry convert to cleaner engines. Further, Senate Bill 44, also just signed by the governor, directs the California Air Resources Board (CARB) to update its 2016 "mobile source strategy" to include "a comprehensive strategy for the deployment of medium-duty and heavy-duty vehicles." Both SB 210 and SB 44 could require trucking companies to yet again buy new equipment in order to stay compliant with the law. The cost of trucking is built into the price of everything that is transported in California (everything we buy arrives by trucks!). The loss of the independent contractor, and the introduction of repressive new laws and regulations will force California businesses to raise prices. How will owner/operator truckers be able to survive, and how will California ports be able to stay competitive?

Sec 301 reference tool

Are you unsure of the latest HTS that are subject or will to subject to Sec 301 additional duties? The office of the U.S. Trade Representative makes this information available at the following web site:

<http://ustr.gov/issue-areas/enforcement/section-301-investigations/tariff-actions>



The Latest Waterfront Development Hustle

John McLaurin, President of the Pacific Merchant Shipping As



John McLaurin, president of the Pacific Maritime Shipping Association

Editor's note: We are re-running this article, which originally appeared in the August edition of InfoExpeditior. We hope that this will allow as many people as possilbe to have the chance to read this insightful opinion piece from Mr. McLaurin.

The battle continues between Port of Oakland maritime interests vs Oakland As real estate developers. Concerns are rising within the Oakland City Council regarding the potential impact of the proposed Oakland As stadium/real estate development. John McLaurin, president of the Pacific Merchant Shipping Association (PMSA), recently published an Op Ed piece on this subject, and we have his permission to share this with you.

To read Mr. McLaurin's article, please click here:

<https://www.maritimeprofessional.com/news/latest-waterfront-development-hustle-349890>



CBFANC Hdliday Party December 12, 2019--SAVE THE DATE

SAVE THE DATE!

The annual CBFANC Holiday party will be held on **December 12, 2019**, at the SFO Hilton in Burlingame, CA. Registration and more information to follow.



CBFANC Brokers Exam Prep Course is underway!

by: Chris Kammer



Pictured above: Keith Hwang, CHB, JD is the instructor for the October 2019 Customs Broker License Examination (CBLE) prep course which began on July 9th.

Classes are in session and potential licensed custom house brokers are studying hard in order to pass the October brokers exam. CBFANC is pleased to offer to our member this opportunity to expand their knowledge, enhance their careers, and experience bright futures in the years to come.

We wish the best to all of our students and we want to remind our readers that information regarding the next course for the April 2020 exam will be published as soon as the details are finalized.

Here are a few words from our instructor, Keith Hwang:

With degrees from Yale (BA), Columbia (JD) and Stanford (MA), Keith's academic credentials are impressive, but according to him, the most relevant qualification he has is a passion for teaching. "I view teaching as an opportunity to explore a particular topic with others in search of

an understanding or insight from which we can all benefit," he says. "It's just as much facilitation of a learning process as it is straight instruction."

Chris Kammer



Congresswoman Jackie Speier Meets CBFANC Delegation in D.C.



Editor's note: You might wonder why you are seeing this picture again!! Well, it's because I like it! It shows some of the best and brightest in our industry as they pay a call on one of the most respected members of Congress, Rep. Jackie Speier. This is great! Maybe I'll just include it in every edition for the rest of this year. Cheers!

Representative Jackie Speier met with the CBFANC delegation on April 2nd. We wish to convey our thanks to Representative Speier for her interest in the issues facing our industry. Pictured above: Peter Friedmann aka Our Man in DC, Peter Gong, Chris Ramos, Representative Speier, Sun Wook Lee,

Raymond Hong, Evey Hwang, Brenda Custer-Espeleta, and Felicia Addison.

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